

Who Are You?

Personality Analysis that you can actually use

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First Let's Find Out Who you Are?

▶ **1. At a party do you**

- ▶ A. Interact with many, including strangers
- ▶ B. Interact with a few, known to you

▶ **2. Are you more**

- ▶ A. Realistic
- ▶ B. Philosophically inclined

▶ **3. Are you more intrigued by**

- ▶ A. Facts
- ▶ B. comparing similarities

▶ **4. Are you usually more**

- ▶ A. Fair minded
- ▶ B. Kind hearted

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▶ **5. Do you tend to be more**

▶ A. Dispassionate

▶ B. Sympathetic

▶ **6. Do you prefer to work**

▶ A. To deadlines

▶ B. Just "whenever"

▶ **7. Do you tend to choose**

▶ A. Rather carefully

▶ B. Somewhat impulsively

▶ **8. At parties do you**

▶ A. Stay late, with increasing energy

▶ B. Leave early, with decreasing energy

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▶ **9. Are you a more**

▶ A. Sensible person

▶ B. Reflective person

▶ **10. Are you more drawn to**

▶ A. Hard data

▶ B. Complicated ideas

▶ **11. Is it more natural to be**

▶ A. Fair to others

▶ B. Nice to others

▶ **12. In first approaching others
are you more**

▶ A. Impersonal and detached

▶ B. Personal and engaging

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▶ **13. Are you usually more**

▶ A. Punctual

▶ B. Leisurely

▶ **14. Does it bother you more
having things**

▶ A. Incomplete

▶ B. Completed

▶ **15. In your social groups do you**

▶ A. Keep abreast of others happenings

▶ B. Get behind on the news

▶ **16. Are you usually more
interested in**

▶ A. Specifics

▶ B. Concepts

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- ▶ **17. Do you prefer writers who**
 - ▶ A. Say what they mean
 - ▶ B. Use lots of analogies
- ▶ **18. Are you more naturally**
 - ▶ A. Impartial
 - ▶ B. Compassionate
- ▶ **19. In judging are you more likely to be**
 - ▶ A. Impersonal
 - ▶ B. Sentimental
- ▶ **20. Do you usually**
 - ▶ A. Settle things
 - ▶ B. Keep options open

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▶ **21. Are you usually rather**

- ▶ A. Quick to agree to a time
- ▶ B. Reluctant to agree to a time

▶ **22. In phoning do you**

- ▶ A. Just start talking
- ▶ B. Rehearse what you'll say

▶ **23. Facts**

- ▶ A. Speak for themselves
- ▶ B. Usually require interpretation

▶ **24. Do you prefer to work with**

- ▶ A. Practical information
- ▶ B. Abstract ideas

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▶ **25. Are you inclined to be more**

▶ A. Cool headed

▶ B. Warm hearted

▶ **26. Would you rather be**

▶ A. More just than merciful

▶ B. More merciful than just

▶ **27. Are you more comfortable**

▶ A. Setting a schedule

▶ B. Putting things off

▶ **28. Are you more comfortable with**

▶ A. Written agreements

▶ B. Handshake agreements

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▶ **29. In company do you**

▶ A. Start conversations

▶ B. Wait to be approached

▶ **30. Traditional common sense is**

▶ A. Usually trustworthy

▶ B. often misleading

▶ **31. Children often do not**

▶ A. Make themselves useful enough

▶ B. Daydream enough

▶ **32. Are you usually more**

▶ A. Tough minded

▶ B. Tender hearted

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▶ **33. Are you more**

▶ A. Firm than gentle

▶ B. Gentle than firm

▶ **34. Are you more prone to keep things**

▶ A. well organized

▶ B. Open-ended

▶ **35. Do you put more value on the**

▶ A. Definite

▶ B. Variable

▶ **36. Does new interaction with others**

▶ A. Stimulate and energize you

▶ B. Tax your reserves

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▶ **37. Are you more frequently**

▶ A. A practical sort of person

▶ B. An abstract sort of person

▶ **38. Which are you drawn to**

▶ A. Accurate perception

▶ B. Concept formation

▶ **39. Which is more satisfying**

▶ A. To discuss an issue thoroughly

▶ B. To arrive at agreement on an issue

▶ **40. Which rules you more**

▶ A. Your head

▶ B. Your heart

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▶ **41. Are you more comfortable with work**

▶ A. Contracted

▶ B. Done on a casual basis

▶ **42. Do you prefer things to be**

▶ A. Neat and orderly

▶ B. Optional

▶ **43. Do you prefer**

▶ A. Many friends with brief contact

▶ B. A few friends with longer contact

▶ **44. Are you more drawn to**

▶ A. Substantial information

▶ B. Credible assumptions

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▶ **45. Are you more interested in**

▶ A. Production

▶ B. Research

▶ **46. Are you more comfortable when you are**

▶ A. Objective

▶ B. Personal

▶ **47. Do you value in yourself more that you are**

▶ A. Unwavering

▶ B. Devoted

▶ **48. Are you more comfortable with**

▶ A. Final statements

▶ B. Tentative statements

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▶ **49. Are you more comfortable**

▶ A. After a decision

▶ B. Before a decision

▶ **50. Do you**

▶ A. Speak easily and at length with strangers

▶ B. Find little to say to strangers

▶ **51. Are you usually more interested in the**

▶ A. Particular instance

▶ B. General case

▶ **52. Do you feel**

▶ A. More practical than ingenious

▶ B. More ingenious than practical

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▶ **53. Are you typically more a person of**

▶ A. Clear reason

▶ B. Strong feeling

▶ **54. Are you inclined more to be**

▶ A. Fair-minded

▶ B. Sympathetic

▶ **55. Is it preferable mostly to**

▶ A. Make sure things are arranged

▶ B. Just let things happen

▶ **56. Is it your way more to**

▶ A. Get things settled

▶ B. Put off settlement

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▶ **57. When the phone rings do you**

- ▶ A. Quickly get to it first
- ▶ B. Hope someone else will answer

▶ **58. Do you prize more in yourself a**

- ▶ A. Good sense of reality
- ▶ B. Good imagination

▶ **59. Are you drawn more to**

- ▶ A. Fundamentals
- ▶ B. Hidden meanings

▶ **60. In judging are you usually more**

- ▶ A. Neutral
- ▶ B. Charitable

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▶ **61. Are you convinced by?**

▶ A. Evidence

▶ B. Someone you trust

▶ **62. Do you prefer?**

▶ A. Getting something done

▶ B. Having the option to go back

▶ **63. Do you prefer to?**

▶ A. Set things up perfectly

▶ B. Allow things to come together

▶ **64. At networking functions
you are**

▶ A. Easy to approach

▶ B. A little reserved

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- ▶ **65. Do you have more fun with**
- ▶ A. Hands-on experience
- ▶ B. Blue-sky fantasy
- ▶ **66. In writings do you prefer**
- ▶ A. The more literal
- ▶ B. The more figurative
- ▶ **67. Are you usually more**
- ▶ A. Unbiased
- ▶ B. compassionate
- ▶ **68. Are you typically more**
- ▶ A. Just than lenient
- ▶ B. Lenient than just

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- ▶ **69. Is it more like you to**
 - ▶ A. Make snap judgements
 - ▶ B. Delay making judgements

- ▶ **70. Do you tend to be more**
 - ▶ A. Deliberate than spontaneous
 - ▶ B. Spontaneous than deliberate